

HARTMAN VALUE PROFILE PART I - PHRASES

ORIGINAL EDITION

by Robert S. Hartman, Ph.D.

Practice

Final

- | | | |
|--------------------------|------------------------------------------|--------------------------|
| <input type="checkbox"/> | A good meal | <input type="checkbox"/> |
| <input type="checkbox"/> | A technical improvement | <input type="checkbox"/> |
| <input type="checkbox"/> | Nonsense | <input type="checkbox"/> |
| <input type="checkbox"/> | A fine | <input type="checkbox"/> |
| <input type="checkbox"/> | A rubbish heap | <input type="checkbox"/> |
| <input type="checkbox"/> | A devoted scientist | <input type="checkbox"/> |
| <input type="checkbox"/> | Blow up an airliner in flight | <input type="checkbox"/> |
| <input type="checkbox"/> | Burn a heretic at the stake | <input type="checkbox"/> |
| <input type="checkbox"/> | A short-circuit | <input type="checkbox"/> |
| <input type="checkbox"/> | "With this ring, I thee wed." | <input type="checkbox"/> |
| <input type="checkbox"/> | A baby | <input type="checkbox"/> |
| <input type="checkbox"/> | Torture a person in a concentration camp | <input type="checkbox"/> |
| <input type="checkbox"/> | Lover of nature | <input type="checkbox"/> |
| <input type="checkbox"/> | A madman | <input type="checkbox"/> |
| <input type="checkbox"/> | An assembly line | <input type="checkbox"/> |
| <input type="checkbox"/> | Slavery | <input type="checkbox"/> |
| <input type="checkbox"/> | A mathematical genius | <input type="checkbox"/> |
| <input type="checkbox"/> | A uniform | <input type="checkbox"/> |

Directions

On the right you will find 18 words or phrases.. Each of these phrases (or words) contains something on which individuals may place different "values" (good or bad) -- depending on their own feelings about how good or bad it is.

Read all the phrases carefully. (If there is a word or phrase that you do not understand, ask what it means.)

Write the number "1" in the box by the phrase which represents the highest (most) value as far as you are concerned. -- that is, the one you feel is the **best**.

Write the number "2" in the box by the phrase which represents the next best (second best) value.

Number all of the items in the same way, to show the order of their respective values to you. Use a different number for each of the 18 phrases (3, 4, 5 and so on). The number "18" should be in front of the word or phrase that represents the lowest (least) value to you -- that is, the one that you feel is the **worst**.

Do not judge the expressions by the **importance** but **only by the goodness or badness** of their content.

Use the column of boxes on the left of the phrases for **practice**. Check to be sure the number you have assigned each phrase expresses your feeling, making any necessary changes. Then copy the numbers in the **final** column of boxes on the right.

Decide quickly how you feel about each of the phrases. There is no time limit, but most people are able to complete numbering all the phrases in about twelve to fifteen minutes. You may begin.

After you have finished, please **CHECK** to make sure that you have used all the numbers from 1 through 18, without repeating any. (Start with your number 1 and find each number up through 18.)

Copyright Owner:

The Robert S. Hartman Institute

Cross out numbers used:

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18

HARTMAN VALUE PROFILE PART II - QUOTATIONS

ORIGINAL EDITION

by Robert S. Hartman, Ph.D.

Practice

Final

Directions

On the right you will find 18 quotations. Each question contains something on which individuals may place different "values" (good or bad) -- depending on their own feelings about how much they agree or disagree with it.

Read all the questions carefully. (If there is a word that you do not understand, ask what it means.) The phrase "my work" does not refer to any particular job, but rather to what you are doing -- your occupation or the kind of work you do. If you are not pursuing an occupation, you may substitute for "my work" the phrase "what I am doing"

Write the number "1" in the box by the quotation you agree with most -- that is, the one which has the highest (most) value in your life.

Write the number "2" in the box by the quotation you agree with next most (second most).

Number all of the quotations in the same way, to show the order of their respective values to you. Use a different number for each of the 18 quotations (3, 4, 5 and so on). The number "18" should be in front of the quotation that has the lowest (least) value in your own life -- that is, the one you disagree with most.

Use the column of boxes on the left of the quotations for practice. Check to be sure the number you have assigned each quotation expresses your feeling, making any necessary changes. Then copy the numbers in the final column of boxes on the right.

Decide quickly how you feel about each of the quotations. There is no time limit, but most people are able to complete numbering all the quotations in about twelve to fifteen minutes. You may begin.

After you have finished, please CHECK to make sure that you have used all the numbers from 1 through 18, without repeating any. (Start with your number 1 and find each number up through 18.)

"I like my work -- it does me good."

"The universe is a remarkably harmonius system."

"The world makes little sense to me."

"No matter how hard I work, I shall always be frustrated."

"My working conditions are poor and ruin my work."

"I feel at home in the world."

"I hate my work."

"My life is messing up the world."

"My work contributes nothing to the world."

"My work brings out the best in me."

"I enjoy being myself."

"I curse the day I was born."

"I love my work."

"The lack of meaning in the universe disturbs me."

"The more I understand my place in the world, the better I get in my work."

"My work makes me unhappy."

"I love the beauty of the world."

"My work adds to the beauty and harmony of the world."

Copyright Owner:

The Robert S. Hartman Institute

Cross out numbers used:

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18