



**Axiometrics International, Inc.**

*“Changing the World and the Future”*

# **Executive Summary**

**Prepared for:**

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## ***Executive Summary***

### **OVERALL TENDENCIES**

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- Are concerned about getting things done effectively and efficiently, meeting expectations and standards, and getting practical results.
- Need to know what, how, and why things are happening.
- Tend to be a proactive person, paying attention both to concrete and conceptual organization and to the consequences of decisions.
- Have a natural orientation toward planning but may leave the details of the planning tasks to others, especially if they interfere with the need to get things done.
- Tend to focus on clarity and consistency in relationships, holding back until you are certain of the intentions of others or of the outcome of actions.
- Can become overly pragmatic and competitive, developing critical, impatient, advice giving, skeptical, attitudes toward others, especially when they do not get things done in a practical, effective manner.
- Tend to lose patience with those who are unwilling to take the time or effort to see things your way.
- Tend to focus on identifying crucial issues and organizing clear and logical responses, but are likely to listen selectively, measuring and judging what you hear against what you expect.
- Strong confidence that you can perform to potential, as well as, commitment to personal goals and expectations.
- Tend to define your inner self worth and individuality through ambition and/or social/role image and status.
- Likely to develop a preoccupation with status and image and a tendency to become over confident, overlooking your own potential for making mistakes.
- Likely to feel inadequate when you do not measure up to expectations, to be oversensitive to what others think or say, and to feel anxious, restless and frustrated when things do not work out exactly as you expect.
- Tend to set goals which are challenging but unrealistic and push yourself toward them even when you recognize that you will not achieve them such that you stubbornly insist that your way is right regardless of circumstances.